



BUILDING BLOCKS

EXECUTIVE SEARCH

SHAPING TOMORROW'S LEADERSHIP TODAY

Take Your Business to the
Next Level



p (603)770.8390

www.buildingblockssearch.com

Company Profile:

Building Blocks Executive Search is a leading retained boutique search firm specializing in the digital health and life sciences solutions markets. Founded by Troy Frank, our firm brings over two decades of expertise in executive search, catering to clients ranging from early-stage startups to Fortune 20 organizations. Our mission is to leverage our deep industry knowledge to source top-tier talent that drives success in today's dynamic healthcare and life sciences sectors.

Our Approach:

At Building Blocks, we prioritize precision and excellence in every search assignment. Our team is dedicated to understanding your unique business needs and delivering high-impact results. We collaborate closely with brand leaders and elite healthcare technology companies to identify and recruit exceptional leaders who drive innovation and excellence.

Domain Expertise:

Life Sciences Solutions

- Data Analytics
- Clinical Development
- RWE/RWD
- ePRO
- HEOR
- Market Access
- Patient Insights
- AI/ML
- Generative AI
- Market Research
- Non-Personal Promotion
- Precision Medicine
- Marketing/Brand Analytics
- Social Surveillance
- Decentralized Clinical Trials

Digital Health Technology

- Population Health
- Patient/Physician Relationship Management
- Predictive Analytics
- Decision Support Solutions
- Electronic Health Records
- Revenue Cycle Management
- Clinical Workflow
- AI/ML
- Health Data Exchange
- Drug Information/Integrated Clinical Decision Support
- Medical Education
- Patient Engagement
- Telehealth
- ePRO

Functional Expertise:

- Sales
- Marketing
- Product
- Ph.D. level searches (Clinical Development, Data Science, Analytics, Principal, External SME)

Why Choose Building Blocks:

- Unmatched Industry Expertise: Our team possesses in-depth knowledge and experience in the digital health and life sciences domains, allowing us to provide unparalleled insights and solutions.
- High-Touch, High-Value Model: We offer personalized attention and a tailored approach to each search assignment, ensuring alignment with your organization's goals and culture.
- Proven Track Record: Building Blocks has a history of success in placing top-tier executives who drive innovation and transformation in the healthcare and life sciences sectors.
- Extensive experience completing bespoke searches across oncology and rare disease therapeutic areas.

24
Years of Experience

97%
Completion Rate

95%
Retention Rate

45
Days to Fill

Clients Served



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